



Company Profile 2018





**HONESTLY,
INTEGRITY,
RESPECT FOR PEOPLE...**

**...COMPLY WITH RELEVANT
LEGISLATION AND REGULATIONS**

OVERVIEW

JM Petroleum (PTY) LTD emerged in 2014. We are proud to say that we meet the energy needs of the society, in ways that are economically, socially and environmentally viable. Our office is based in Pretoria, with satellite branches in Polokwane and Cape Town. We have also associated in all other provinces. We have excessive experience in the petroleum industry and onside supply for different industries. Our extensive experience in the field stands out and is exceptional.

We ensure enthusiasm and professionalism within the company.

JM Petroleum (PTY) LTD has access to a substantial infrastructure and is an expert in respective fields within the petroleum industry, which enables the company to undertake large-scale national project providing optimum service for the benefit of our clients.

Supply takes place in different contexts on the bases of interpersonal supply, small-group supply, organizational supply, mass projects supply and cultural projects supply. These different contexts of supply could take place internally and or externally. JM Petroleum has the expertise to supply strategically in the entire various contexts and could recommend appropriate tools to convey any petroleum product, which could result in a meaningful impact.





Values

SETTINGS HIGH STANDARDS

Honestly, Integrity, respect For People | Comply With Relevant Legislation And Regulations

SUSTAINABLE DEVELOPMENT

Meeting the country's growing energy needs and environmental protection requires new technology, partnerships and ways of operating. We believe that there is a strong causal link between promoting sustainable development and achieving our strategic growth objectives.

INNOVATION AND DIVERSITY

There is no doubt that creativity is the most important human resource of all. Without creativity, there would be no progress, and we would be forever repeating the same patterns which are mostly full of errors and setbacks. The spirit of innovation and diversity has powered our business extends from technological core to all aspects of managing a sustainable business.

Our products

- AVIATION GASOLINE
- BIOFUELS
- DIESEL
- JET FUEL
- LIQUEFIED PETROLIUM GAS
- PARAFFIN
- PETROL



Our Approach

- **Client's needs orientated.** We interpret the client's needs and translate them to the appropriate medium.
- **Client's Preferences.** We ensure that we understand the client's brief in order to execute it in a strategically, sound way.
- **Advice.** We advise the client on the best options available.
- **Segregation of needs and budget.** We employ appropriate medium to suit the client's needs and budget with a meaningful impact.
- **Delivery.** We always strive to deliver beyond our client's expectations.

Our Commitment

We are committed to ensuring that we deliver products of a good quality, in accordance to the standards set by the SABS, clients' brief and expectations and furthermore guarantees good, friendly services. We also uphold the principle of local economic development (LED), by empowering emerging entrepreneurs within the petroleum industry and energy field thus promoting black economic empowerment.

DELIVERY

- o We believe in hands on approach.
- o We assign a dedicated Key Account Manager with a support team and all the necessary expertise.
- o We provide regular feedback to the client.
- o We always explore the most effective means with desired impact.
- o We believe in establishing partnership with our clients and at the same time transferring skills.
- o At the completion of the project, we conduct an in depth evaluation and recommendations for future similar exercises.

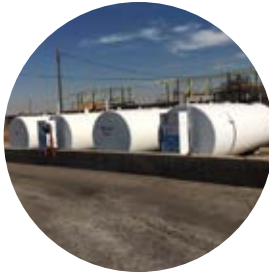


SERVICES

We render total fuel management turnkey services including:

- **SOURCE.** We are approved and registered with all the South African refineries. This means we can source as close to you as possible and have alternatives when any one refinery is not able to supply.
- **SUPPLY.** Our trucks are accredited, SQAS approved and registered to uplift at all the South African refineries.
- **STORE.** We maintain optimum fuel stock levels and remote stock optimisation monitoring assists us to ensure you never run low or run out.
- **SHEQ.** We comply and can help you comply with safety and health regulations applicable to the use and handling of fuel in transit and on site. Also, we help you assess, monitor and manage the environmental impact of your use of fuel. We are **ISO** compliant and help you to comply and practice **ISO OHSAS 18001: 2007, ISO EMS 14001:2004, QMS ISO 2001:2008.**
- **TECHNICAL.** We offer technical and product advice

FREE TANKS!!!



10 REASONS WE ARE EXCEPTIONAL

Aside from personable and customised service, here are 10 good reasons to trust JM with your fuel requirements that set us apart from most other fuel traders...

- Uninterrupted fuel supplies. Real time remote fuel inventory management means we are proactive in ensuring you never run out based on agreed threshold holdings. With a host of alternative suppliers sourcing, product is also rarely an issue.
- Competitive Pricing, based on constantly comparing multiple alternative suppliers.
- National Spread. The efficiencies of sourcing as closely to our clients as possible translates into a better delivered cost
- Fuel on your doorstep. We are able to install 6 000 - 46 000 litre mobile and / or underground or above ground storage tanks on your premises for easy access and exclusive use.
- Full professional SHEQ & Legal services available. We are able to consult on any aspect of your fuel storage, facility maintenance or usage that you may require. This relates to both environmental impact and legal compliance with current regulatory specifications.
- Technical on tap. We are able to offer expert product advice and recommendations
- Laboratory Facilities. We are able to provide you with laboratory facilities for the supply and dispensation of industrial lubricants and greases
- Credit available. We can offer 30 – 60 days credit terms (T & C's apply)
- “Small Drop” advantage. We are able to accommodate smaller drops with optimising our milk run route map planning, to reduce supply chain costs
- Guaranteed Quality. All products are SABS / SANAS certified and approved



PRODUCT AND SERVICE GUARANTEES

JM PETROLEUM draws all of its product requirements directly from the local refineries or from a depot of these refineries. In all cases it can be inferred that these oil majors employ industry standard “best practices” and that the various products drawn from them all conform to the relevant SANS standard.

RISK

In the unlikely scenario of any unforeseen occurrence or natural disaster affecting any refinery in South Africa in which case force majeure applies, the broad base of suppliers ensures that no customer will be adversely affected. By virtue of our source of Liquid Fuels and Agreements with some of the oil majors, JM PETROLEUM has limited risk with any out of stock situations. Our trucks are all fully insured for product, third party and public liability

SUMMARY

In summary, JM PETROLEUM offers a complete turnkey service package:

- Competitive and comparative pricing
- Equipment, including maintenance and upgrades
- Reliability of supply
- Continuity of supply
- Accurate documentation
- Logistical support
- An established, single point of contact



CONTACT INFORMATION

Matase Phaniel Ramabu: CEO

Mr David Motale: Managing Director

Mrs Juddy Ramabu: Company Secretarian

Cell: +27 81 281 3127

Tel: +27 11 772 4812

Email: jmpetroleum01@gmail.com



